

Agent Performance Review

Employee Information

Agent Name:	Maxwell Sinclair	Agent ID:	sinclmax
Representation:	Buyer	Period:	July 2006
Client:	Ruthie and Rob Dean		

Evaluation

On a scale of 1 to 4, with 1 being poor, 2 being satisfactory, 3 being good, and 4 being excellent, how would you rate your experience of working with this agent?

4 Established realistic expectations	4 Level of communication	
4 Competence	4 Results	
4 Availability	4 Enthusiasm	4 Real Estate Knowledge

A score of 4 is not high enough for Max. He was absolutely amazing and deserves a 10 + on all levels.

What did you like most about working with this agent?

Max is truly amazing! We found his website randomly and when we saw a listing we liked we called. This was 7 pm on a Wednesday evening. Max answered the phone, spent hours e-mailing us back and forth telling us all about Portland and why we would want to live in Oregon. He then graciously went to take more pictures than were listed on the MLS for a property we really liked and said "I wouldn't buy this house if I were you." We were floored and knew we had found our agent because he wasn't trying to sell a house he was trying to help us find a home, the right home for us. We told him we were so impressed that we were going to fly out from California that Saturday to meet him and to check out the area. Max helped us find a hotel picked us up and found us our perfect home and we were signing contracts less than 3 hours later! Our favorite two things about Max is that he is truly a man of his word, he told us he would find us the perfect home and he did and he treated us as if we were his most important and only clients. He is still helping us out today by looking over our property, at his own time and expense, until we can get back at the end of this month to hire a property manager. Max has gone way above and beyond the call of duty for us and continues to do so even though the sale of the house is complete and he isn't obligated to help us anymore.

How did the performance of your agent compare to other real estate professionals you've worked with?

There is absolutely no comparison. Max should be teaching others how to be as professional and knowledgeable as he. Prudential wouldn't be able to sell homes fast enough if every agent was even a quarter as good as Max. We have been looking for homes for quite some time and have been so disappointed by the un-professionalism, lack of knowledge, lack of caring, and competition between realtors that we have talked to in the past, especially California Prudential agents that we were planning never to use Prudential again. We are so glad that we gave you another try. You truly have a gem with Max, give him a raise and make sure he never wants to leave you as his loyal customers will be sure to follow him wherever he goes.

Please share one thing that we could have done to make this process smoother for you?

Absolutely nothing! Max represents Prudential extremely well and he and his family are great people that make others feel welcome and right at home. We were so touched by the Sinclair family generosity and kindness to us and feel blessed that we were able to go to dinner with them on more than one occasion. We were so moved that Max wanted us to meet his family, and treat us to dinner before he even knew if we would buy a property from him or not.

Would you recommend this agent to people you know?

Yes, absolutely yes! We have already recommended Max to all of our family members as we are trying to get them to move to Oregon too. We have also handed out many of his business cards to our friends and other investors that we know. We tell everyone that if you want to buy in Oregon Max is your man and the only person that you should buy real estate from. We look forward to saving up enough money to make another down payment and pay the closing costs on another house hopefully sooner rather than later and we won't use anyone but Max. We feel blessed to have not only a professional relationship with Max, but a personal friendship with him and his family now too. Meeting Max was the best thing that has happened to us in our desire to move to Oregon!

Lastly, may we use your name as a reference? Yes / No.

Absolutely, a person would have to be crazy not to want Max to represent them with their home buying needs.

Max, when you get too many clients to handle, just remember you still have to keep us as clients because we will be back to see you soon and we won't consider using anyone else for our Oregon purchases! 😊

Thank You

Thank you for taking the time to give us feedback. We take the quality of our work seriously.

Robert and Ruth Dean = nicknames "Rob and Ruthie Dean"

August 4, 2006

Client Signature

Date

**You can simply email or fax the completed form to us at (503) 670-5943. Thank you.
max@maxwellsinclair.com**